



## Center For Hispanic Leadership Institute for Talent Development

### **The Hispanic Manager: Utilizing Your Hispanic Talent to Create Opportunity and Success for Others**

#### **Why Should You Attend:**

Hispanic professionals are well positioned to seek management roles and responsibilities in today's changing workplace environment. When properly trained and mentored, Hispanic professionals thrive in a management setting. Today, management skills require a more entrepreneurial "mindset and approach" that offers immediate "lift and leadership" to those around them. For Hispanic Managers, their ability to utilize the following (6) core characteristics that define their *Hispanic Talent* criteria is the key to their management success and those they lead.

- *Immigrant Perspective*
- *Latin Passion*
- *Entrepreneurial Power*
- *Vision (We See Things That Others Don't)*
- *Generous Purpose*
- *Historic / Cultural Promise*

#### **Workshop Summary:**

This Hispanic Manager training module is designed to teach Hispanic professionals how to best utilize the characteristics of their *Hispanic Talent* in order to effectively:

- *See with Circular Vision (Broadened Observation):* Identify Opportunities for Team Growth
- *Sow Entrepreneurial Seeds (Extensive Innovation):* Implement New Ideas that Expand Performance
- *Grow the Seeds of Greatest Potential (Strategic Focus):* Create Team Momentum to Exceed Goals
- *Share the Harvest (Generous Purpose):* The Role of Social Responsibility

This workshop will specifically focus on teaching the **basic elements** of the principles outlined in the book, *Earning Serendipity - 4 Skills for Creating and Sustaining Good Fortune in Your Work*. This workshop will utilize specific examples and case studies to explore how Hispanic Professionals can best serve and thrive as a Manager in the workplace to optimize team performance.

#### **Who Should Attend:**

- Senior Manager / Director / VP Levels

#### **Key Learnings Include (but are not limited to):**

- The Top-10 Characteristics of a Great Manager: How Hispanics Thrive in Management
- Hispanics Are Born to be Effective Managers: How Their Approach / Style Allows Their Team to Flourish
- Identify the 4 Skills to Create and Sustain Momentum as a Hispanic Manager
- When the *Hispanic Talent* Allows a Hispanic Manager to Motivate a Teamwork Environment
- Why the Hispanic Manager *Excels at Coaching and Fostering Future Leaders*
- How Hispanic Managers are able to Adapt to Change and Uncertainty